



Thank you for your interest in scheduling a talk for your organization. Below are topics Carrie often speaks on for your review. The talks below can be delivered in 50 to 90 minutes and are customizable based upon your unique needs. To discuss having Carrie speak for your organization, contact her at carrie@leadlikeacoach.com or call her at (401) 419-8036. Carrie is located in Rhode Island and often travels throughout New England for her talks. Please inquire.

Lead Like a C.O.A.C.H.: Claim Your Seat at the Leadership Table

In this enlightening talk, Carrie Beers talks about a new style of leadership that is essential to bring companies sustainably forward in the 21st century. She identifies the four keys that need to be in place in order to claim your seat at any leadership table, and how to cultivate these keys for peak performance, personal growth and development, increased team productivity, and a more effortless workflow. This training has been delivered to specifically help women and minorities develop their leadership potential, and it is relevant to everyone.

Lead Like a C.O.A.C.H.: Lead from Meaning, Lead for the Future

Successful leaders understand the formula for leadership success isn't just having the right job and leadership skills. Once you understand the 4 keys necessary to claim your place as a Leader, this talk will help you take a deeper dive into the future of leadership. This talk will help you understand yourself better and align your leadership style with the characteristics and traits most leaders miss in their quest for success. You will leave understanding any adjustments you need to make in your leadership style in order to move your team and company forward in today's business climate. (Prerequisite: Claim Your Seat talk)

Building an Impactful, Productive Team

In today's fast paced, changing workforce, the art of teamwork is slipping away. Participants will learn key attributes and behaviors every team member must adhere to in order to be part of a dynamic, impactful team. You will leave this workshop understanding that building a team is more than assembling a group of employees with the right skills to accomplish a specific goal. You will have the tools to help you remain a contributing member of any team and assist your team members in becoming more impactful.

Understand Your Communication Style to Minimize Confusion and Conflict

Miscommunication is the cause of most conflicts and misunderstandings. Do you struggle with how to approach a challenging conversation? Participants will take a quick assessment to identify their communication style, which is one of the keys to improving communication skills. Whether you want to improve how you communicate, learn to stop avoiding challenging conversations, or provide better customer service, you'll walk away with the tools to have a positive impact on all your conversations, decreasing conflict and confusion in all areas of communication.

About Carrie Beers: Insightful, enthusiastic, dynamic, national and international leadership and business coach who uses her thirst for knowledge and education to design unique programs that bridge the distance between corporate culture, leaders, and employees in companies that believe success is earned through positive action. Combining her strengths in motivating and training, she has propelled leaders to look at themselves as well as their leadership approach in new ways in order to create an empowered workforce. She has built a business that offers national and international organizations opportunities to balance people and profits through innovative programs that drive a shift in leadership evolution and thought.

Carrie has been featured as a guest columnist in **The Providence Business News** throughout her career. Over the last 15 years Carrie has spoken at RI-SHRM on several topics; NEMUG of Rhode Island; Rhode Island Insurance Professionals of RI (IAIPRI); Center for Women and Enterprise; The Association of Accountants & Financial Professionals in Business (IMA); A year long speaking series for businesses in RI on a monthly basis; Co-Host of a positive living radio show on WPRO; and at her own live events.

In her spare time, Carrie loves to play golf (really well or badly, depending on who you ask), explore wineries, enjoys time at the ocean, volunteering with Heroes to Hire, and mentoring recent college grads. She strives to live a healthy lifestyle, but still indulges when moved to. She is a single mom to her 20-something son, and a budding standup comedienne.



TESTIMONIALS

“I went through the Communication - What’s Your Style Workshop with Carrie and couldn’t believe how it changed not only my relationships at work but at home as well. I really learned who I was and my style. Carrie also encouraged us to use the assessment on any relationship we found challenging. My sister-in-law and I have been having lunch for over 30 years and we don’t see eye-to-eye, after she took the assessment our relationship did a 180 because we knew how to talk to each other. Our families were so stunned, they all took the assessment. Family gatherings have transformed. There is so much happiness throughout my family now.”

Barbara Barber, Girl Scouts of Southeastern New England

“I have known Carrie Beers for 8+ years. I first worked with Carrie on human resources related matters when she was with USI and most recently I have interacted with her as an attendee of RI SHRM (Society for Human Resource Management) events. I experienced Carrie and Johanna Lyman as a presenters at one of the RI SHRM monthly professional development meetings. They are extremely knowledgeable in the area of leadership and provided a training experience that is engaging and informative. I would recommend Carrie to others. **Lynn Corwin, PHR, SHRM-CP, Senior Vice President, United Way of Rhode Island**